

## Summary of Selected Findings: Pennsylvania

	State	Nation	Region	
Making Ends Meet				
Difficulty covering expenses and paying bills				
Very difficult	18%	16%	17%	
Somewhat difficult	41%	42%	41%	
Not at all difficult	38%	40%	39%	
Spending vs. saving				
Spending less than income	44%	41%	44%	
Spending about equal to income	33%	36%	33%	
Spending more than income	17%	19%	18%	
Overdraw checking account occasionally	15%	22%	22%	Respondents with checking accounts
Have unpaid medical bills	20%	26%	21%	
Number of times mortgage payments have been late				
Once	7%	8%	10%	Respondents with mortgages
More than once	20%	13%	15%	
Have taken a loan from retirement account in past year	10%	14%	18%	Respondents with self-directed employer plan or non-employer plan
Have taken a hardship withdrawal from retirement account in past year	9%	10%	15%	
Have experienced large unexpected drop in income in past year	26%	29%	28%	
Planning Ahead				
Have emergency funds	42%	40%	46%	
Do not have emergency funds	53%	56%	49%	
Have tried to figure out retirement savings needs	34%	37%	37%	Non-retired households
Have not tried to figure out retirement savings needs	62%	59%	57%	
Have set aside money for children’s college education	33%	34%	42%	Respondents with financially dependent children
Have not set aside money for children’s college education	65%	63%	55%	
Retirement Accounts				
Have employer-provided retirement plan (e.g., pension plan,	47%	49%	49%	Non-retired respondents
Have non-employer retirement plan (e.g., IRA, Keogh, SEP, etc.)	25%	24%	29%	
Regularly contribute to self-directed retirement account	77%	77%	76%	Respondents with self-directed employer plan or non-employer plan

**State    Nation    Region**

*Stocks, Bonds, and Mutual Funds*

Invest in stocks, bonds, mutual funds, or other securities outside of retirement account

35%    35%    39%

*All except unbanked respondents*

**Managing Financial Products**

*Managing Money*

Payment methods used frequently

Cash	37%	33%	37%
Paper checks	17%	15%	17%
Credit cards	28%	30%	33%
Debit cards tied to bank account	42%	46%	38%
Pre-paid debit cards	2%	6%	6%
Online payments directly from bank account	31%	35%	32%
Money orders	4%	5%	5%

*Banking*

Have checking account	90%	89%	89%
Have savings account, money market account, or CDs	72%	72%	73%

*Mortgages*

Have mortgage	50%	60%	52%	<i>Homeowners</i>
Have home equity loan	23%	18%	26%	

Home "underwater" (negative equity)	11%	14%	14%	<i>Homeowners</i>
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*Credit Cards*

Credit card behaviors in past year				
Always paid credit cards in full	53%	49%	56%	<i>Respondents with credit cards</i>
Carried over a balance and was charged interest	46%	49%	44%	
Paid the minimum payment only	29%	34%	30%	
Charged a late fee for late payment	12%	16%	16%	
Charged an over the limit fee for exceeding credit line	5%	8%	8%	
Used the cards for a cash advance	9%	11%	13%	

*Other Debt*

Have student loan	19%	20%	20%
Have auto loan	30%	31%	30%

*Non-Bank Borrowing*

Non-bank borrowing methods used in past 5 years			
Auto title loan	5%	9%	7%
Short term 'payday' loan	8%	12%	10%
Advance on tax refund (refund anticipation check)	8%	8%	10%
Pawn shop	10%	18%	14%
Rent-to-own store	10%	10%	11%
Used one or more non-bank borrowing methods in past 5 years	24%	30%	25%

## Financial Knowledge & Decision-Making

### Financial Literacy

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

<u>More than \$102</u> (correct answer)	70%	75%	71%
Exactly \$102	8%	7%	7%
Less than \$102	6%	6%	6%
Don't know	15%	11%	14%

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, how much would you be able to buy with the money in this account?

More than today	7%	9%	8%
Exactly the same	8%	9%	10%
<u>Less than today</u> (correct answer)	61%	61%	58%
Don't know	24%	20%	22%

If interest rates rise, what will typically happen to bond prices?

They will rise	17%	20%	18%
<u>They will fall</u> (correct answer)	30%	28%	29%
They will stay the same	6%	5%	6%
There is no relationship between bond prices and the interest rate	7%	9%	7%
Don't know	39%	37%	38%

A 15-year mortgage typically requires higher monthly payments than a 30-year mortgage, but the total interest paid over the life of the loan will be less.

<u>True</u> (correct answer)	74%	75%	71%
False	10%	9%	10%
Don't know	16%	15%	18%

Buying a single company's stock usually provides a safer return than a stock mutual fund.

True	7%	9%	10%
<u>False</u> (correct answer)	48%	48%	47%
Don't know	45%	42%	42%

4 or 5 correct quiz answers

41% 39% 37%

3 or fewer correct quiz answers

59% 61% 63%

Mean number of correct quiz answers

2.83 2.88 2.77

Mean number of incorrect quiz answers

0.75 0.81 0.83

Mean number of "don't know" quiz answers

1.39 1.26 1.35

### Comparison Shopping

Compared credit cards

32% 33% 35%

Did not compare credit cards

62% 61% 58%

*Respondents with credit cards*

<i>Credit Reports and Credit Scores</i>	State	Nation	Region
Obtained a copy of credit report in past year	36%	39%	38%
Checked credit score in past year	38%	43%	41%

**Notes:**

Region = Middle Atlantic Census Division (New Jersey, New York, Pennsylvania).

State figures are weighted by age x gender, ethnicity and education.

National figures are weighted by age x gender, ethnicity, education and Census Division.

Census Division figures are weighted by age x gender, ethnicity, education and state.

Differences between groups may or may not be statistically significant.

Percentages may not add up to 100 because of missing or “don’t know” responses.

Survey was conducted July - October 2012.

For additional findings and details, full survey results are available for download at  
[http://usfinancialcapability.org/downloads/NFCS\\_2012\\_Full\\_Data\\_Tables.xls](http://usfinancialcapability.org/downloads/NFCS_2012_Full_Data_Tables.xls)